

## Pricing Consultants

Prorize is seeking highly motivated pricing consultants, whose main goal is to ensure that Prorize solutions meet and exceed our clients' requirements. This position includes business process design, documentation, data analysis, software quality assurance, project planning, and project management.

The successful candidates will work closely with clients, pricing scientists, software developers to:

- Perform data analysis and test the quality of Prorize pricing products
- Define business and user interface requirements for Prorize pricing products
- Prepare materials to support articulation of pricing approach, analysis, and product benefits
- Quantify and present the business value aligned with the client requirements and pricing goals
- Establish, track, and manage project deliverables and pricing product enhancements
- Gather market intelligence regarding pricing solutions and help to sell Prorize products

## Requirements

The successful candidates must have the following background and skills:

- MBA or Master's degree in a quantitative discipline
- Knowledge of pricing concepts, micro- economics, and software project development
- Strong analytical and problem solving skills
- High level of business acumen
- Excellent oral and written communication skills, effective in person and by phone
- Strong presence and confidence in customer environment
- Experience in pricing and revenue management is a plus
- Familiarity with SQL server and databases is a plus
- Willing to travel frequently, as needed by customers

## About Prorize

Prorize is founded to provide price optimization services for major corporations. Our main focus is to help our clients sell their products at the most scientifically accurate prices. We apply analytical techniques that include segmentation analysis, market response modeling, applied probability theory, demand forecasting, and optimization to derive optimum prices. Prorize supports work visa and offers competitive compensation and benefits. The position is in Atlanta, GA. Please submit your resume to [contact@prorize.com](mailto:contact@prorize.com).